
HSA Corporation

Life Insurance
Executive • Employee Benefits
Financial Services

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September 2, 2004

Mr. Barry D. Flagg
The Insurance Advisor
1301 West Fletcher Avenue
Tampa, Florida 33612

Dear Barry:

I just wanted to comment on the help you recently gave me. One of the advisors of a potential client needed some outside assurance of what we were recommending.

Your analysis for them proved very effective. You did the work very quickly, and the quality of the report was excellent.

The attorneys and advisors were very impressed with what they were given, and gave me much credit for having chosen you. That certainly helps in the area in which I work.

The bottom line was that with the help of your expertise, and the quality of your presentation, we now have a tool that will be appreciated and valued by many outside of our industry. I hope to do many more of these projects with you in the future.

Thank you again for your help.

Sincerely,



Howard Silverman